# Tender Covering Form

Directorate of Procurement (Navy)

Through Bahira Gate, Near SNIDS Centre, Naval Residential Complex E-8

ISLAMABAD

Contact: Reception: 051-9262306

Bahria Gate: 0331-5540649

Section: 051-9262309

Email:

<u>dpл@paknavy.gov.pk</u> Adon31pre@paknavy.gov.pk

| <u>P-3</u> | 1/PRE Section (Contact: 0519262304, 05120062059, Ema  | il:_adpn31pre@r      |                   |
|------------|---|----------------------|-------------------|
| Tender N   |   |                      |                   |
| Tender D   | escription  |                      |                   |
| IT Openir  | ng Date   |                      |                   |
| Firm Nam   | ne  |                      |                   |
| Postal Ad  | dress   |                      |                   |
|            | dress for Correspondence  | <del>- · · · ·</del> |                   |
|            | Person Name   |                      |                   |
|            | lumber (Landline) (Mobile   |                      |                   |
|            |   |                      |                   |
| shall cont | <u>its to be Attached with Quotation:</u> Firm is to submit its prain 03 x Sealed Envelops as per details given below:                  | roposal in a seale   | ed envelope which |
|            |   |                      |                   |
| Sealed     | Envelop 1 - Technical Offer in Duplicate  |                      |                   |
| contain i  | relope must contain $02 \times sets$ of Technical Offer ( $01 \times Origi$ following documents as per this order and Supplier is to ma | nai + ∪1 x Copy)     | ). Each Set must  |
| that thes  | se documents have been attached:  | irk lick v agains    | t each to ensure  |
| S No       | Document  | Original Set         | Copy Set          |
| 1.         | Bank Challan  | Original Set         | Copy Set          |
| 2.         | Principal Authorization Letter (where applicable)   |                      | ·                 |
| 3.         | Principal Invoice (Muted-without Price) (where applicable)  |                      | -                 |
| 4.         | DP -1 Form of IT (with compliance remarks)  |                      | <del></del>       |
| 5.         | DP – 2 Form of IT with compliance remarks against each clause.  |                      |                   |
| 6.         | Technical Offer / Specs   |                      | · ·               |
| 7.         | Annexes of IT   | <u>-</u>             | <del> </del>      |
| 8.         | DP-3 form of IT (dully filled & signed)   |                      | · · · · -         |
| 9.         | DGDP Registration Letter (If firm is registered with DGDP)  |                      |                   |
| 10.        | income tax Filling Proof.   |                      | ·-·               |
| 11.        | Sales Tax registration Proof.   |                      | · · · · · · ·     |
| 12.        | CEO Name & CNIC No.   |                      | [,                |
| 13.        | Imported with OEM CoC (Certificate of Conformance)  |                      |                   |
|            | compatible to preferred makes given in of Annex A.  |                      |                   |
|            | (Name & Country of OEM to be clearly mentioned).  |                      |                   |
| 14.        | Country of Origin (Must be mentioned).  |                      |                   |
| Sealed F   | nvelop 2 - Earnest Money: This Envelop must contain E   | arnest Money or      | nly.              |
|            | nvelop 3 - Commercial Offer: This Envelop must contain  | n following docur    | menta:            |
| 1.         | Firm's Commercial Offer 01 x O  |                      |                   |
| 2.         | Principal Invoice (where applicable) 01 x O   |                      |                   |
| _ 3.       | Dully filled DP-2 Form of IT 01 x O   | riginal              |                   |
|            |   |                      |                   |

Firm's Declaration: It is certified that we have submitted tender in compliance with above instructions and we understand that our offer is liable to rejection if tender is not prepared / packed as per above Instructions.

| F   | lrm' | s / | Authoria | zed Şiş | gnatures  |  |
|-----|------|-----|----------|---------|-----------|--|
| - 1 |      | •,  |          |         | 911444163 |  |

# DIRECTORATE PROCESSES (NAVY)

| M/s  | Directorate of Procurement (Navy) Through Bahira Gate Near SNiDS Centre, Naval Residential Complex E-8 ISLAMABAD  Contact Reception: 051-9262306 Pahria Gate: 0331-5540649 Pahria Gate: 051-9262309 Email Contagnation: 051-9262309 Email Contagnation: 051-9262309  Email Contagnation: 051-9262309  Adon31pre@paknavy.gov.pk   |                      |            |
|--|--|----------------------|------------|
| INVITATION TO TENDER AND GEN   | •  |                      |            |
| Dear Sir / Madam,  | AND THE TENER OF T |                      |            |
| DP (Navy) invites you to te<br>services as per details given in attach   | ender for supply of stores/equipment/<br>ed Schedule to Tender (Form DP-2).  |                      |            |
| the successful bidder is governed by Rules-2004 and DPP&I-35 (Revised 2 contracts laid down by MoDP / DGDF you and your firm to first acq (www.ppra.org.pk) and DPP&I-35 (R from DGDP Registration Cell on Phothe tender. If your firm / company pocapability, you must be registered or | subsection. Contract agreement awarded to the rules / conditions as laid down in PPRA 2019) covering general terms & conditions of P. As a potential bidder, it is incumbent upon uaint victors! with PPRA Rules 2004 tevised (2/19) (print copy may be obtained one No. (2/1-0270967 before participating in seesess requisite technical as well financial willing to register with DGDP to qualify for ide after security clearance and provision of ioned in Para 15 of this DP-1.  | Understood<br>agreed | Under      |
| I/T (Invitation to Tender) i.a.w PPR entered into between the parties Directorate General Defence Purc accordance with the law of contract Purchase Procedure & Instructions a   | acts. The 'Contract' made as result of this RA Rules 2004 shall mean the agreement i.e. the 'Purchaser' and the 'Seller' on hase (DGDP) contract Form "DP-19" in Act, 1872 and those contained in Defence and DP-05 (Revised 2019) and other special in contract for the supply of Defence Stores /  | Understood<br>agreed | Undernot a |

| <u>Delive</u><br>Ommercial o  | ery of Tender. The offers are to be furnis  | terigader docu<br>shed as under:-   | iments coverir   | ng technical and  |                          |
|---|---|---|--|---|--------------------------|
| envelo<br>Taxes.<br>Foreig<br>indicat<br>be clea  | Commercial Offer, the prices quoted in the prices quoted in the price of the prices of      | figures as well be clearly mark Offer", tender portation, insuration commissioning price of the item case of more this ight to accept losses. | II as in words  ed in fact on a  number and o  nce charges F,  ing, services  s quoted again  han one option  west technically | a separate sealed date of opening.  ATs, local training laxes are to be set the tender is to notified by the case of accepted option. | Understood<br>not agreed |
| specific<br>literatu<br>envelo<br>numbe<br>hour at  | Technical Offer: (Vecations in <u>DUPLICA</u> re/brochure, drawing pe and clearly marker and date of opening the the date and time confirm/comply with learning the confirm/comply with learning to the confirm/comply with learning the learning to the learning the learning to the learning to the learning the le | TE (or as speci<br>gs and complian<br>red "Technical Ong. Technical off<br>e for receipt of to  | <u>ified in IT)</u> alor<br>ce metrics in a<br>iffer" without pr<br>er shall be ope<br>ender mentione                          | rices, with tender ened first; half an ed in DP-2. Firms  | Understood<br>not agreed |
| S.No  | Technical<br>requirement as<br>per IT   | Firm's endorsement (Comply/ Partially Comply/ Non Comply  | Basis of C,<br>PC of NC<br>i.e. Refer to<br>page or<br>brochure  | availability of   |                          |
| c. <u>{</u> please tender due to  | be read point by po<br>conditions should be<br>non-acceptance of  | stheir offer does no<br>s. Tender docu<br>int and understo<br>responded cle<br>tender condition   | t meet or deviates ments and its cod properly be arly. In case o ons(s), the sa  | from IT Specs)  conditions may Understood effore quoting. A agreed of any deviation arms should be                                    | Understood<br>not agreed |
| due to non-acceptance of tender conditions(s), the same should be highlighted alongwith your offered conditions. Tender may however be liable to be rejected.  d. Firms shall submit their offers in two separate envelopes (i.e. one copy of commercial offer and two copies of the technical offers as asked in the IT) and envelops clearly marked "Technical proposal", "Commercial proposal" in bold. The commercial offer will include rates of items/services called for and the technical offer will not indicate the rates. Both types of offers are to be enclosed in separate covers and each envelope shall be properly sealed bearing of the bidder. Each cover shall indicate type of offer, number and date of IT and IT opening date. Thereafter both the |   |   |  |   |                          |

envelopes (technical and commercial offer) shall be placed in one envelope

7. Validity of Offer.

6.

The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Commercial/ Financial Proposal or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.

Understood Understa agreed not agree

| of the contract items (s) in any qty(s) within a period of 12 months from the date of signing the contract, these will also be supplied at the ongoing Understood Understood agreed not agreed   |
|--|
| 8. Part Bid. Firm may quote for the whole or any portion, or to state in the tender that the rate quoted, shall apply only if the entire quantity/range of stores is taken from the firm. The Director Procurement reserves the right of accepting the whole or any part of the tender or portion of the quantity offered, and firm shall supply these at the rate quoted.   |
| 9. Quoting of Rates. Only one rate will be quoted for entire quantity, item wise. In case quoted rates are deliberately kept hidden or lumped together to trick other competitors for winning contract as lowest bidder, DP(N) reserves the right to reject such offers on-spot besides confiscating firm's Earnest Money / Bid Security and take appropriate disciplinary action. Conversion rate of FE/LC components will be considered w.e.f. opening of commercial offer as per PPRA Rule-30(2). |
| 10. Return of I/T. ITs are to be handled as per following guidelines: Understood agreed Understood not agreed  |
| a. For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores       do not quote / participate.   |
| b. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technica Understood proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender. In case of your inability to do so, you must inform DP (Navy) by a formal letter/email.   |
| 11. Withdrawal of Offer. Firms shall not withdraw their commercia Understood offers before signing of the contract and within validity period of their offers. Ir agreed not agreed case the firm withdraws its offer within validity period and before signing of the contract, Earnest Money of the firm shall be confiscated and disciplinary action may also be initiated for embargo up to 01 year.   |
| 12. <u>Provision of Documents in case of Contract</u> . In case any firm Understood Understood wins a contract, it will deposit following documents before award of contract:  |
| <ul> <li>a. Proof of firm's financial capability.</li> <li>b. Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.</li> <li>c. Principal/Agency Agreement.</li> <li>d. Registration with DGDP (Provisional Registration is mandatory)</li> </ul>  |
| 13. <u>Treasury Challan.</u>   |
| a. Offers by registered firms must be accompanied with a Challan form Attached of Rs.200/- (obtainable from State Bank of Pakistan/Government Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan.  |

|                  |   | xed with DGDP (Registration Section) submitting Challan Form of Rs 300 in  |                 |
|------------------|---|--|-----------------|
| 14.<br>contai    |   | ease ensure Earnest Money is Attached<br>a Technical or commercial offer). Offer   | Not<br>Attached |
| Techn            |   | ioney is packed inside commercial or ompanied by a Call Deposit Receipt or the following amounts:-   |                 |
|                  | furnished with tender is strictly in con<br>14 of DP-1 and clause 10 of DP-2) or<br>confiscation of Earnest Money/Bid | st Money. Earnest Money/Bid Security formity of tender/IT conditions (Clause in the subject. We have no objection on security and rejection of our offer in d Security is improper/insufficient in |                 |
|                  | b. <u>Rates for Contract</u> . The maximum ceil for different categories  | e rate of earnest money and its<br>OF FIRMS would be as under;-  |                 |
|                  | (i) <u>Registered/Indexed/Properties</u> quoted value subject to maxim  | re-Qualified Firms. 2% of the<br>num ceiling of Rs. 0.500 Million.   |                 |
|                  |   | ied but Un-indexed Firms. 3% of eximum ceiling of Rs. 0.750 Million.   |                 |
|                  | (iii) <u>Unregistered/not Pre-</u><br>the quoted value subject to ma  | Qualified/Un-indexed Firms. 5% of eximum ceiling of Rs. 1.000 Million.   |                 |
|                  | c. Return of Earnest Money  |  |                 |
|                  | <ul><li>(i) Earnest money to the ι<br/>on finalization of the contract.</li></ul>                                     | insuccessful bidders will be returned  |                 |
|                  |   | e firm/firms with whom contract is submission of Bank Guarantee and its  |                 |
| 15.              | Documents for provisional registra  | ntion: In case your firm wins a Understood   | Understood      |
| contra<br>(Regis | ct on Earnest Money (EM),it will d<br>tration Section) before the award of c  | eposit following documents to DGDF #90000  | Not agreed      |
| S No             | Local Supplier  | Foreign Supplier   |                 |
| a.               | Three filled copies of SVA-8121 of  | l .  |                 |
|                  | each member of management.  | each member of management.   |                 |
| b.               | Three filled copies of SVA-8121-A   | Three filled copies of SVA-8121.   |                 |
| C.               | Three photocopies of NIC for each member of management.   | Three photocopy of Resident Card or equivalent identification Card for each member of management.  |                 |
| d,               | Three PP size photographs for each member of management.  | Three PP size Photographs for each member of management.   |                 |

Challan Form

Financial

sheet

standing/audit

balance

Challan Form

Bank Statement for last one year.

e.

f.

| h. Foreign Principal Agency Agency Agreement in case of Agreement in case of Irading House/ Company/ Exporter /Stockiest etc.  |                          |
|--|--------------------------|
| 16. <u>Inspection Authority</u> . CINS, Joint Inspection will be carried out by Understood INS, Consignee & Specialist User or a team nominated by Pakistan Navy, CINS agreed inspection shall be as prescribed in DPP & I-35 (Revised 2019) or as per terms of the contract.  | Understood<br>not agreed |
| 17. <u>Condition of Stores.</u> Brand new stores will be accepted on Firm's Understood Warranty/Guarantee Form DPL-15 enclosed with contract.  | Understood<br>not agreed |
| 18. <u>Documents Required</u> . Following documents are required to be submitted along with the quote:   |                          |
| <ul> <li>a. OEM/Authorized Dealer/Agent Certificate along with OEM</li> <li>Dealership Evidence.</li> </ul>  |                          |
| b. The firm/supplier shall provide correct and valid e-mail and Fax No to CINS and DP(N). Supplier/contracting firm shall either provide OEM Conformance Certificate to CINS or is to be e-mailed to CINS under intimation to DP (Navy). Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificates issued by OEM. Companies/firms rendering false OEM Conforming Certificates will be blacklisted.  |                          |
| <ul> <li>o. Original quotation/Principal/OEM proforma invoice.</li> </ul>  |                          |
| d. In case of bulk proforma invoice, a certificate that prices indicated in<br>the bulk proforma invoice have not been decreased since the date of bulk<br>proforma invoice from the manufacturers/suppliers.  |                          |
| <ul> <li>Submit breakup of cost of stores/services on the following lines:</li> </ul>  |                          |
| <ul> <li>(i) Imported material with break down item wise along-with import duties.</li> <li>(ii) Variable business overheads like taxes and duties imposed by the federal/provincial government as applicable:- <ul> <li>(1) General Sales Tax</li> <li>(2) Income Tax</li> <li>(3) Custom Duty. PCT code along with photocopy of the related page is to be attached where applicable.</li> <li>(4) Any other tax/duty.</li> </ul> </li> <li>(iii) Fixed overhead charges like labour, electricity etc.</li> <li>(iv) Agent commission/profit, if any.</li> <li>(v) Any other expenditure/cost/service/remuneration as asked for in the tender.</li> </ul> |                          |
|  | Inderstood<br>greed      |
|  | Inderstood<br>of agreed  |

Photocopy of passport

Photocopy of NTN

Foreign Principal Agency Agreement in case of local agent.

g.

h.

currency in which contract is concluded) from a schedule Bank of Pakistan for an amount upto 10 % of the contract value (excluding Taxes, duties/freight handling charges) on a Judicial Stamp Paper (All pages) of the value of (Rs 100.00) as per prescribed format or in shape of CSD/Bank draft. The Bank Guarantee shall be endorsed in favour of CMA (DP) Rawalpindi who is the Accounts Officer specified in the contract. The CMA (DP) Rawalpindi has the like power of seeking encashment of the Bank Guarantee as if the same has been demanded by the purchaser himself. The Bank Guarantee shall be produced by the supplier within 30 days from the date of issue of the contract and remain valid for upto 60 days after completion of warranty period and remain in force till one year ahead of the delivery date given in the contract. If delivery period is extended, the supplier shall arrange the extension of Bank Guarantee within 30 days after the original delivery period to keep its validity always one year ahead of the extended delivery period. The BG form can be obtained from DP(N) on e-mail address given on page 1. Format of RG is anciesed at Anney B

| Format of DO is enclosed at Affilex D.   |          |
|--|----------|
| 21. <u>Integrity Pact</u> . There shall be "zero tolerance" against bribes, gifts Understood commission and inducement of any kind or their promises thereof by Supplier. Firm to any Government official / staff whether to solicit any undue benefit, favour or otherwise. Following provisions must be clearly read & understood for strict compliance: | Understo |
| a. Integrity Pact shall be applicable to all tenders / contracts irrespective of their financial value. However, a written Integrity Pact shall be signed for contracts exceeding Rs 10 Million between the procuring agency and the supplier / contractor i.a.w Rule-7 of PPRA-2004. The form is available at www.ppra.org.pk or can be requested at      |          |

If a Supplier / Contractor is found involved in any unbusiness-like / unethical activity, same would be considered a serious breach of the Integrity Pact. DP (Navy) shall take severe disciplinary action against that person(s) and the firm / company, which may include, but not limited to, PERMANENT BLACKLISTING of firm / company through DGDP and legal action against the individual (s) involved as per Pakistan's Code of Criminal Procedure.

dpnavy@paknavy.gov.pk

It is strictly forbidden to socialize, call or meet any official / staff of DP (Navy) in private or during off hours. If any official / staff from Purchaser

| side asks for any undue favour or gratification directly or indirectly, the matter is to be immediately brought to the personal notice of Director Procurement (Navy) on Tel: 051-9271468 or through a personal meeting in office. Privacy of firms and their Reps sharing such information will be guaranteed without any prejudice to their normal business activities. |                          |
|---|--------------------------|
| 22. <u>Correspondence.</u> All correspondence will be addressed to the Purchaser Understood i.e. DP (Navy). Correspondence with regard to payment or issue of delivery agreed   | Understood<br>not agreed |
| receipt may be addressed to CMA Rawalpindi & Consignee respectively with copy endorsed to the DP (Navy).  |                          |
| 23. <u>Pre-shipment Inspection</u> . PN may send a team of officers including DP(N understood member for the inspection of major equipment's and machinery items at OEN agreed promises as part to the inspection.  | Understood<br>not agreed |
| premises as per terms of contract. If not already provided for and mentioned in the I.T., firm(s) must clarify the place, number of persons, duration and whether expenses on such visits would be borne by the Purchaser or Contractor. In case  |                          |
|   |                          |

contractor is responsible for bearing such expenses, detailed breakdown of the same should be given separately in the commercial offer. Amendment to Contract. Contract may be amended/modified to include Understood 24. fresh clause (s) modify the existing clauses with the mutual agreement by the egreed Understood not agreed supplier and the purchaser; such modification shall form an integral part of the contract. 25. Discrepancy. The consignee will render a discrepancy report to al Understood concerned within 60 days after receipt of stores for discrepancies found in the agreed Understood not agreed consignment. The quantities found short are to be made good by the supplier, free of cost. 26. <u>Force Majeure.</u> The supplier will not be held responsible for any delay occurring it Understood Understood supply of equipment due to event of Force Majeure such as acts of God egred not agreed War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control. In such an event the supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances/happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure. The Supplier shall provide the Purchaser with all the necessary b. proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative. Such extension in delivery period, due to force majeure, shall not entitle the Suppliers to claim any extra from the Purchaser. Arbitration. Parties shall make their attempt to settle all disputes arising Understood 27. Understood under this contract through friendly discussions in good faith. In the event tha agreed not agreed either party shall perceive such friendly discussion to be making insufficient

a. The dispute will be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.

progress towards settlement of dispute (s) at any time, then such party may be written notice to the other party refer the dispute (s) to final and biding arbitration

as provided below:

| b. The venue of the arbitration shall be the place from which the<br>contract is issued or such other places as the Purchaser at his discretion<br>may determine.   |                      |                       |
|---|----------------------|-----------------------|
| c. The arbitration award shall be firm and final.   |                      |                       |
| <ul> <li>In course of arbitration the contract shall be continuously be<br/>executed except that part which is under arbitration</li> </ul>   | •                    |                       |
| <ul> <li>All proceedings under this clause shall be conducted in English<br/>language and in writing</li> </ul>   | l                    |                       |
| 28. <u>Court of Jurisdiction</u> . In case of any dispute only court of jurisdiction at Rawalpindi, Pakistan shall have jurisdiction to decide the matter.  | Understood<br>agreed | Understo<br>not agree |
|   |                      |                       |
| 29. <u>Liquidated Damages(LD).</u> Liquidated Damages upto 2% per month are liable to be imposed on the suppliers by the purchaser in accordance with DP-   | agreed               | Understo<br>not agree |
| 35, if the stores supplied after the expiry of the delivery date without any valid reasons. Total value of LD shall not exceed 10% of the contract value.   |                      |                       |
| 30. <u>Risk Purchase.</u> In the event of failure on the part of supplier to comply with the contractual obligations the contract will be cancelled at the Risk and   | Understood<br>agreed | Undersi<br>not agre   |
| Expense (RE) of the supplier in accordance with DP-35.  |                      |                       |
| 31. <u>Compensation Breach of Contract.</u> If the contractor fails to supply the contracted stores or contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either on RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE of the contract is cancelled either or RE or without RE or withou | agreed               | Understoon            |
| contract become ineffective due to default of supplier / seller or stores / equipment declared defective and caused loss to the Government, contractor shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation will be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money will be decided by the purchase officer and will be deposited by contractor / seller in Government treasury in the currency of contract.  |                      |                       |
| 32. <u>Gratuities/Commission/Gifts</u> . No commission, rebate, bonus, fee o compensation in any form shall be paid to any local or foreign agent, consultan representative, sales promoter or any intermediary by the Manufacturer/Supplier except the agent commission payable as per the agent commission policy of the government and as amended from time to time and given in the contract. Any breach of such clause(s) of the contract by Manufacturer/Supplier and/or their sole nominated representative may result in cancellation of the contract blacklisting of the Manufacturer/Supplier financial penalties and all or any other punitive measure which the purchaser may consider appropriate.   | agreed               | Undersion             |
| 33. <u>Termination of Contract.</u>   | Understood           | Understoo             |
| a. If at any time during the currency of the contract the Purchase<br>decides to terminate the contract for any reason whatsoever (other than for<br>reasons of Non-Delivery) he shall have right to do so by giving the Supplier   | agreed               | not agreed            |

BETTER TO THE STATE OF THE STAT a registered notice to that effect. In that event the Purchaser will accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

- In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:
  - To have any part thereof completed and take the delivery thereof at the contract price or.
  - To cancel the remaining quantity and pay to the Supplier for (ii) the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.
  - No payment shall however be made for any materials not yet (iii) in the actual process of manufacture on the date notice of cancellation is received.
- Should the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier

| and expense (RE) of the Supplier.   |                      |                          |
|---|----------------------|--------------------------|
| 34. <u>Rights Reserved.</u> Directorate of Procurement (Navy), Rawalpino reserves full rights to accept or reject any or all offers including the lowest Grounds for such rejections may be communicated to the bidder upon written request, but justification for grounds is not required as per PPRA Rule 33 (1).   | agreed               | Underst                  |
| 35. Application of Official Secrets Act, 1923. All the matters connected with this enquiry and subsequent actions arising there from come within the scope of the Official Secrets Act, 1923. You are, therefore, requested to ensure complete secrecy regarding documents and stores concerned with the enquiry and to limit the number of your employees having access to this information.   | agreed               | Understoo<br>not agreed  |
| 36. <u>Acknowledgment.</u> Firms will send acknowledgement slips within 07 days from the date of downloading of IT from the PPRA Website i.e. <u>www.ppra.org.pk</u>  | Understood<br>agreed | Understood<br>not agreed |
| 37. <u>Disqualification.</u> Offers are liable to be rejected if:-  |                      |                          |
| <ul> <li>a. Received later than appointed/fixed date and time.</li> <li>b. Offers are found conditional or incomplete in any respect.</li> <li>c. There is any deviation from the General /Special/Technical Instructions contained in this tender.</li> <li>d. Forms DP-1, DP-2 (along with Annexes), and DP-3 duly signed, are NOT received with the technical offer.</li> <li>d. Taxes and duties, freight/transportation and insurance charges NOT indicated separately as per required price breakdown mentioned at Para 17.</li> <li>e. Treasury challan is NOT attached with the technical offer.</li> </ul> |                      | Understood<br>not agreed |
| <ul> <li>e. Treasury challan is NOT attached with the technical offer.</li> </ul>   |                      |                          |

- f. Multiple rates are quoted against one item.
  g. Manufacturer's relevant brochures and technical details on major equipment assemblies are not attached in support of specifications.
- Subject to restriction of export license.
- k. Offers (commercial/technical) containing non-initialed/unauthenticated amendments/corrections/overwriting.
- I. If the authorization letter/agency/dealership distribution agreement is not attached or if the validity of the same is expired.
- m. The commercial offer against FOB/CIF/C&F tender is quoted in local currency and vice versa.
- n. Principals invoice in duplicate clearly indicating whether prices quoted are inclusive or exclusive of the agent commission is not enclosed.
- p. Earnest money is not provided.
- q. Earnest Money is not provided with the technical offer (or as specified).
- r. If validity of offer is not quoted as required in IT or made subject to confirmation later.
- s. Offer made through Fax/E-mail/Cable/Telex.
- t. If offer is found to be based on cartel action in connivance with other sources/ participants of the tender.
- If OEM and principal name and complete address is not mentioned.
- V. Original Principal Invoice is not attached with offer.

financial status of the firm alongwith NTN and GST registration copies.

| 38. Appeals by Supplier/Firm. Any aggriev  | ed Supplier/Firm against the Understood Understood       |
|--|--|
| decision of DP (N) or CINS or any other problemati   | c area towards the execution c agreed not agree          |
| the contract may prefer an Appeal to Standin<br>comprising PN Officers and military finance rep at N<br>The detail and timeline for preferring appeals is give | ng Appeal Committee (SAC) Naval headquarters, Islamabad. |
| S.No. Category of Appeal   | Limitation Period  |
| a Anneals for liquidated domeses   | 10/ithin 20 days of desiring                             |

|   | 5.NO.  | Category of Appeal  | Limitation Period  |                      |                          |
|---|--|---|--|----------------------|--------------------------|
|   | a.   | Appeals for liquidated damages  | Within 30 days of decision   | 1                    |                          |
|   | b.   | Appeals for reinstatement of contracts  | Within 30 days of decision   | 1                    |                          |
|   | C.   | Appeals for risk & expense amount   | Within 30 days of decision   | 1                    |                          |
| :                                       | d.   | Appeals for rejection of stores   | Within 30 days of decision   | 1                    |                          |
|   | е  | Appeals in all other Cases  | Within 30 days of decision   | 1                    |                          |
| 39.<br>38 abo                           | <u>Limitat</u><br>ve shali                   | <b>ion.</b> Any appeal received after the laps<br>not be entertained.   | e of timelines given in para   | Understood<br>agreed | Understoo                |
| underta<br>Of stor<br>the ma<br>To reca | ake as p<br>es unde<br>nufactu<br>eive it. / | y/ Non Disclosure Agreement (NDA). To<br>ber attached Annex C that any information<br>or this contract shall not be communicated<br>arer of the stores, or to any press or Agent<br>Any breach of it shall be punishable und<br>on to termination of the contract at the risk | n about the sale/purchase of<br>the did to any person other that of<br>the cy not authorized by DP(N)<br>der the Official Secrets Act, | inderstood<br>greed  | Understood<br>not agreed |
| underta                                 | ake to a                                     | ms not Registered with DGDP. Firms apply for registration with DGDP prior s   | igning of Contract. Details a  | Jaderstood<br>igreed | Understoor<br>not agreed |
| can be<br>tender                        | iaw par                                      | on DGDP website <u>www.dgdp.gov.pk</u> .The   | ese firms can participate in   |                      |                          |

| 43.<br>Agree | We solemnly undertake that all IT clauses marked as "Understood in deal of the changed / withdrawn after tender opening. The IT provision | Understood<br>agreed | Understood<br>not agreed |
|--------------|---|----------------------|--------------------------|
| accep        | ted shall form the baseline for subsequent contract negotiations.   |                      |                          |
| 44.          | The above terms and conditions are confirmed in total for accordance  |                      |                          |

bove terms and conditions are confirmed in total for acceptance,

Format of DPL-15 (warranty form) and PBG are enclosed as Annex A & B. 45.

Sincerely yours,

| (To be Signed by Officer Concerned | i) |
|------------------------------------|----|
| Rank:                              | •  |
| NAME:                              | -  |

# DPL-15 (WARRANTY)

| FIRM'S NAME: M/s   |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| 1. We hereby guarantee that the article contract are produced new in accordance wand in all respect in accordance with the terrused whether or not of our manufacture appropriate standard specifications, as also complete of good workmanship throughout a Karachi free of cost every article or part the defective or not within the limits and tolerance any way not in accordance with the terms of the contract of the c | with approved drawings/specification ms of the contract, and the materials are in accordance with the latest or in accordance with the terms of and that we shall replace FOR/DDP dereof use or in use shall be found the contract of the cont |  |  |  |  |  |
| 2. In case of our failure to replace the or reasonable period, we shall refund the relevance may be in currency in with received).   | defective stores free of cost within a vant cost FOR/DPP Karachi (As the   |  |  |  |  |  |
| 3. This warranty shall remain valid for <u>03</u> by the end user  | Years after the acceptance of stores   |  |  |  |  |  |
|  |  |  |  |  |  |  |
| The signature must be the same as that on the tender/contract, or if otherwise must be shown to be the signature of a person capable of giving a guarantee on behalf of the  | SIGNATUREDATEPLACE   |  |  |  |  |  |

contractor

# BANK GUARANTEE FOR PERFORMANCE ON JUDICIAL STAMP PAPER OF RS. 100/- OR AS SUITABLE TO THE AMOUNT OF BG

| (i)   | Contract No   | dated  |
|---|---|--|
| (ii)  | Name of Firm/Contractor   | dated<br>  |
| (iii)   | Address of Firm/Contractor  |  |
| (iv)  | TABLES OF CAUGIGITICS   |  |
| (v)   | Address of Guaratifol   |  |
| (Ví)  | Amount of Guarantee Rs.   |  |
|   | <del></del>   |  |
| (vii)   | (i<br>Date of evoire of Guarantae   | n wordsi   |
| ```   | bate of expire of Guarantee   |  |
| Con   | The President of Islamic<br>troller of Military Accounts (E   | Republic of Pakistan through the<br>efence Purchase) Rawalpindi.   |
| Sir,  |   |  |
| 1.  | Whereas your good self have   | e entered into Contract No.  |
|   | with Messer's   | dated  |
|   | (Full Name an   |  |
| Cont  | inafter referred to as our custor<br>ract is the submission of u<br>omer to your good self for a  | ner and that one of the conditions of the<br>nconditional Bank Guarantee by our<br>sum of Rs.<br>applicable)   |
|   |   |  |
| 2.<br>and (   | In compliance with this stipuk<br>undertake as under: -   | ation of the contract, we hereby agree   |
| refere  | To pay to you uncondition ence to our Customer and an on Demand Notice.   | nally on demand and/or without any<br>mount not exceeding the sum or Rs.<br>Rupees or FE (as applicable)<br>as would be mentioned in your  |
| WHILLE  | The Harlo Notice.   |  |
| b.  | To keep this Guarantee in for   | ce till  |
| ahead<br>stored<br>Custo<br>if any<br>this E<br>last d<br>shall<br>paym | d of the original/extended de<br>s which so ever is later in dura<br>omer i.e. M/s<br>must be duly received by us o<br>Bank Guarantee shall cease o<br>late of the validity of this Bank<br>not be entertained by whether | Guarantee shall be kept one clear year livery period or the warrantee of the ation on receipt of information from our or from your office. Claim, n or before this day. Our liability under n the closing of banking hours on the Guarantee. Claim received thereafter you suffer a loss or not. On receipt of document i.e. Bank Guarantee must be burned to us |

| d. That we shall inform your office regarding termination of the validity of this Bank Guarantee one clear month before the actual expiry date of this Guarantee.  |  |
|--|--|
| e. That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alternation or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guarantee which shall be limited only to Rs(Rupees). |  |
| f. That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor.   |  |
| g. That this an unconditional Bank Guarantee, which shall be enchased on sight on presentation without any reference to our Customer/Seller or Vendor.   |  |
| Guarantor  |  |
| Dated:   |  |
| (Bank Seal and Signatures)   |  |
|  |  |

.

2

# AFFIDAVIT/UNDERTAKING (WORTH RS, 100/- ON JUDICAL STAMP PAPER)

| of Defence Production, Rawalp has applied for registration with completed all the documents require before signing the contract, correct. In case it is detected registration with Director General incorrect, our firm will be liable firm do business with other Def | Authorized signatory, do hereby solemnly affirm to DGF Directorate General Defence Purchase, Ministry indi that our firm M/s |
|--|--|
| Station:   | Signature Name : Appointment in Firm   |

ATTESTED BY OATH COMMISSIONER WITH STAMP

### **INVITATION TO TENDER FORM**

- 1. Schedule to Tender No.<u>2490290/R-2503/310390</u> dated <u>30-01-2025</u>. This tender will be closed for Acceptance at <u>1030</u> Hours and will be opened at <u>1100</u> Hours on. <u>15-04-2025</u> Please drop tender in the Tender Box No <u>201</u>.
- 2. You are requested to please use this Performa for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.
- 3. you are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed & stamped. Same are available at www.ppra.org.pk.

| SNO      | DETAIL OF STORES  | QTY | UNIT<br>PRICE | TOTAL<br>PRICE |
|----------|---|-----|---------------|----------------|
| 1.       | AUTOMATIC HEMATOLOGY<br>ANALYZER                              | 02  |               |                |
| <u> </u> | <u>Detailed:</u>  |     |               |                |
|          | Technical Specification Special Instructions: As per Annex A. |     |               |                |
|          | General Requirement/Instructions:                             |     |               |                |
|          | As per Annex B.   |     |               |                |
|          | mentioned price includes 18% sale<br>lease tick Yes or No)    | Yes |               | No             |
| <u></u>  | Grand Total   |     |               |                |

# **Terms & Conditions**

1. Terms of Payment. As per Annex B (Para – 2).

2. Origin of OEM. Imported with OEM CoC (Certificate of

Conformance) compatible to preferred makes

given in of Annex A. ( Name & Country

of OEM to be clearly mentioned).

3. Origin of Stores. Imported (Actual country (place) of

manufacturer to be indicated).

Technical Scrutiny Report. Required
 Delivery Period. 03 Months
 Currency. Pak Rupees

7. Basis for acceptance. FOR Karachi Basis

8. <u>Bid validity.</u> The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Commercial / Financial Proposal or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.

9. <u>Tendering procedure</u> Single Stage- Two Envelope bidding procedure will be followed. PPRA Rule 36 refers.

1 1 1

2、肾损毒。

10. <u>Earnest Money/Tender Bond</u>:- Your tender must be accompanied by a Pay Order/Demand draft/Call Deposit Receipt (CDR) in favor of CMA (DP) in separate envelope, Rawalpindi for the following amounts:-

<u>Submitting Improper Earnest Money.</u> Earnest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of IT condition.

- a. Rates for Contract. The rate of earnest money and its maximum ceil for different categories OF FIRMS would be as under:-
  - (i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.
  - (ii) Registered/Pre-Qualified but Un-indexed Firms. 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.
  - (iii) <u>Unregistered/not Pre-Qualified/Un-indexed Firms</u>. 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

# b. Return of Earnest Money

- (i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.
- (ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).
- Copy of EM must be attached with Technical Offer as proof after hiding the amount with black Bold Market.

# 11. Special Note.

All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).

- a. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their financial capability to undertake the project.
- b. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo.
- c. Only registered suppliers on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.

d. Release of payments is subject to mandatory submission of Filer Certificate duly issued by FBR showing the name of supplier on

Active Taxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayers list is submitted alongwith payment documents.

- e. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.
- f. Company registration certificates are to be attached with offer.
- g. Requisite amount of earnest money (in shape of CDR/Demand Draft/Pay Order in the favour of CMA (DP)) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted. Technical offers received without earnest money shall not be accepted and will be rejected on spot.
- b. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.
- i. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices. Moreover, compliance or otherwise against each para/requirement of Annex A & B duly signed & stamped by firm authorized rep is to provide for technical scrutiny.
- j. Price preference is admissible to local manufacturers over foreign vendors as per PPRA Rule 24 and Govt. of Pakistan (Ministry of Commerce) SRO 827 (I)/2001.
- k. The Supplier shall undertake as per attached Annex C that any information about the sale/purchase of stores under this contract shall not be communicated to any person other than the manufacturer of the stores, or to any press or Agency not authorized by DP (N) to receive it.

Any breach of it shall be punishable under the Official Secrets Act, 1923 in addition to termination of the contract at the risk of the Supplier.

Note: <u>In case of failure to comply above instructions, Terms</u> and conditions, offer will liable for rejection.

# TECHNICAL SPECIFICATIONS - 02 X AUTOMATIC HEMATOLOGY ANALYZER

|                 | DESCRIPTION   |   |  |  |
|-----------------|---|---|--|--|
|                 | PURPOSE/USAGE   |   |  |  |
|                 | This equipment  | is essentially required for laboratory test.  |  |  |
|                 |   |   |  |  |
|                 | Key Specifications  | 3 Part Differential with 24 Parameters + 3 Histograms (Rbd Wbc,Plt)   |  |  |
|                 | Parameters  | WBC, LY%, MO%, GR%, LY#, MO#, GR#, RBC, HGB, HCT, MCV, MCH, MCHC, RDW-CV, RDW-SD, PLT, PCT, MPV PDW, P-LCR  |  |  |
| The Contract of | Research<br>Parameters  | P-LCC*, Mentzer Index*, RDWI*, NLR*   |  |  |
|                 | Measuring Mode  | Open Mode   |  |  |
|                 | Throughput  | CBC + WBC 3 Part Differential: Approx, 60 Samples/H   |  |  |
|                 | Measuring Time  | CBC + WBC 3 Part Differntial: Approx 60 Samples/H   |  |  |
|                 | Sample Volume   | Normal Mode: CBC WBC 3 Part Differential 20 µl Predilution Mode: CBC 10 or 20 µl Capillary Mode: CBC 20 µl  |  |  |
|                 | Measuring Method /<br>Principle   | WBC, RBC and PLT Count: Electric Impedance Method (Dynhelix Flow Technology)  |  |  |
| ١               | HGB   | Colrimetric Method  |  |  |
| l               | HCT   | CALCULATED From RBC Histogram   |  |  |
| ı               | WBC Differential  | Calculated From WBC Histogram   |  |  |
|                 | Data Storage<br>Capacity  | 50,000 Data Including Histograms in the memory of the analyzer.   |  |  |
|                 | Data Transfer   | Celltac Supports Seamless Data Transfer to Laboratory Information Systems Through The Lan Port or Rs-232 Port   |  |  |
|                 | ASTM Protocol is Available  |   |  |  |
|                 | Quality Hematology<br>Testing   | <ul> <li>a. Dynahelix Flow Technology Perfectly Aligns RBC and PLT cells for high impedance counting precision using an advanced hydrodynamic-focused sheath flow before passing through the aperture.</li> <li>b. This newly developed advance Dnahelix Flow Technology greatly improves counting precision and accuracy.</li> </ul> |  |  |
|                 | Integrated QC<br>Program  | QC Program is available.  |  |  |
|                 | The same QC material can be used for CBC, 3 part diff.                                |   |  |  |
|                 | Automatic priming and cleaning.   |   |  |  |
| 1               | Automatic/ manual startup, electronics self-checking, filling of all hydraulic lines. |   |  |  |



Automatic reagent monitoring system.

External Printer Option.

Panic value measurement system

#### 3. ACCEPTABLE MAKE

- a. M/s Nihon Kohden/ Sysmex XP-100 Ejaz-u-din & Company of Japan, Germany, USA or equivalent.
- b. The equipment shall be recently manufactured/fresh batch, OEM certified and may not be older than 01 year at the time of delivery. Certain more, only genuine OEM parts are acceptable. Non-Genuine/Replacement of parts/spares are not acceptable
- c. The Automatic Hematology Analyzer shall be brand new and not used/refurbished.

#### 4. STANDARDS CERTIFICATION

FDA/CE/MHLW or equivalent.



| S No. | GENERAL TERMS & CONDITIONS  |  |  |  |
|-------|---|--|--|--|
| 1.    | DELIVERY SCHEDULE   |  |  |  |
|       | The equipment/stores/accessories/tools are to be delivered within 03 months from the date of signing of contract on FOR Karachi basis.  |  |  |  |
| 2.    | PAYMENT TERMS   |  |  |  |
|       | a. As per DPP & I-35 (Revised 2023) or as decided by DP (N).  |  |  |  |
|       | b. 60% payment on completion of following:  |  |  |  |
|       | Delivery at FOR Karachi alongwith tools/stores     Joint inspection     Provision of documents.   |  |  |  |
|       | c. 40% payment on completion of following:  |  |  |  |
|       | (1) Successful completion of installation/ integration/interfacing/STW/<br>commissioning of platform/ equipment/ machinery at purchaser site complying all<br>specifications/ acceptance criteria and issuance of acceptance certificate by end<br>user.  |  |  |  |
|       | (2) Satisfactory conduct of operator & maintainer training of PN team.  |  |  |  |
|       | (3) Issuance of CRV by consignee.   |  |  |  |
| 3.    | ORIGIN OF EQUIPMENT   |  |  |  |
|       | Imported (other than India and Israel).   |  |  |  |
| 4.    | CERTIFICATION REQUIREMENT   |  |  |  |
|       | a. Supplier/OEM will confirm through OEM certificate at the time of supply/delivery of the equipment at consignee that equipment being supplied is proven equipment.  |  |  |  |
|       | b. Supplier through certificate is to confirm that he will provide documents at the time of delivery of stores as per Clause 14 of this Annex.  |  |  |  |
|       | c. Supplier certificate for conformance of 100% indent specifications, any deviation to be clearly indicated in the offer will be provided at the time of delivery of stores.   |  |  |  |
|       | d. OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM nor the OEM's authorized dealer/agent/stockiest will not be acceptable.  |  |  |  |
| 5.    | CERTIFICATE OF CONFORMANCE (CoC) BY OEM   |  |  |  |
|       | Firm/Supplier shall provide correct and valid e-mail and fax No. to CINS and DP (N) Supplier/contracting firm shall either provide OEM Conformance Certificate to CINS or is to be e-mailed at address <a href="mailto:cins@paknavy.gov.pk">cins@paknavy.gov.pk</a> , <a href="mailto:inpectorate1@paknavy.gov.pk">inpectorate1@paknavy.gov.pk</a> under intimation to DP (N). Hard copy of COC must follow in any case through courier. On |  |  |  |

receipt, CINS shall approach the OEM for verification of conformance Certificate issued by the OEM. Companies/firms rendering false OEM Conformance Certificate shall be black listed. OEM's COC must have following information:

Comply not comply

- Part/Pattern No. of equipment.
- (2) Date/period of manufacturing. (3)
- S No./Batch No./Lot No. should be embossed engraved on the equipment.
- OEM test certificate/FATs/Certification/approval as applicable. (5)
- Description of store along with quantity. (6)
- Manufacturer identification (Name Address & Contract No). (7)
- Details of third party testing authority (if their services used). (8)
- List of safety regulatory standards (as applicable). (9)
- Conformance to Standard/Specifications quoted in the Contract.

# PERFORMANCE BANK GUARANTEE (PBG) 6.

To ensure timely and correct supply of stores, the firm will furnish an irrevocable and un-conditional Performance BG within 30 days of signing of contract from a scheduled bank of Pakistan for an amount equal to 10% of the total value of the contract (on a judicial stamp paper) of appropriate value as per prescribed format. It shall remain in force till 60

#### 7. WARRANTY/GUARANTEE

- Supplier is to guarantee that product is as per specs of the contract.
- Complete equipment including accessories are to be warranted by the supplier for a period of 3 years, for all defects from the date of final acceptance by PN.
- The supplier is to guarantee that all the items supplied under the terms of this contract are of the latest version, OEM certified and brand new. Stores, which are not procured directly from OEM or his authorized dealer/ agent/ stockiest will not be
- The supplier is to guarantee that materials used, whether or not of his manufacture, conform to the international quality standards for such equipment,
- Post delivery, the supplier will replace stores without any additional cost within 30 days every article or part thereof which before use or in use shall be found defective/ damaged or not within the limits and tolerances of specifications, or in any way not in accordance with the terms of the contract at the time of Joint Inspection.
- In case of supplier's failure to replace the defective stores without any additional cost within 30 days he will refund relevant cost in the currency in which stores have been received along with a reasonable compensation as claimed by PN.

#### 8. TRAINING

05 days on Job Training (06 hours daily) from 8 AM to 1 PM (operators/maintainers) for 2x PN personnel to be arranged by the Supplier/OEM at PN hospital within 15 days after successful joint inspection in accordance to para 8 b of this Annex without any additional cost, so that trained personnel are capable of:

- Operating system to its full capabilities, while ensuring all safety aspects of system/equipment.
- Carrying out all types of maintenance routines including major overhaul.

- Carrying out fault diagnosis and rectification of the equipment.
- Setting to work, trial and commission equipment after routine maintenance and repair.
- e. The Suppiler shall provide computer based training CDs/DVOs alongwith hard copies of training material.

#### 9. <u>INSPECTION</u>

- Inspection Authority CINS KARACHI
- Joint inspection will be carried out (within 15 days after receipt of stores), by Senior Classified Specialist of concerned Hospital, Electro Medical Officer of PNS SHIFA, O I/C PNMSD, Supplier/Company concerned and INS at PNMSD/PNS SHIFA.

## 10. PACKING & MARKING

- a. Standard Trade Packing worthy of mutti-model transportation by rail/road so as the ensure the arrival of the stores at the Consignee's warehouse in undamaged condition. Any loss of damage incurred due to sub-standard packing shall be made good by the Supplier without any additional cost.
- b. Marking to be in accordance with international standards with bold marking as under:

FRONT SIDE: Name and address of consignee
OTHER SIDE: Contract No. \_\_\_\_\_\_ Dated\_\_\_\_

TOP Gross Weight

- Shall be marked in bold letters on all sides of the consignment/package.
- d. Any loss or demurrage occurring due to wrong marking or packing shall be borne by the supplier
- All stores shall be marked with a broad arrow pointing upwards, by stamping painting or tailying.

#### 11. PENALTY

12.

The supplier before making the shipment will carryout complete test of the equipment at his facilities to ensure that the same has been manufactured as per the specifications. However, the buyer within, 30 days of its receipt will carryout inspection and test/trials. In case the equipment does not pass the test/trials, the buyer has the right to out rightly reject the equipment or impose penalty at the rate of 10-15% of the value of the relevant equipment item. The penalty shall not absolve the supplier to undertake the repairs in Pakistan or abroad at his cost and expense including freight charges. This shall be addition to other penalties and obligations covered in the contract like warranty/guarantee obligations on form DPL-15.

#### MAINTENANCE & REPAIR

a. The seller will be required to have a provision in the same contract for replacement of defective components/parts through exchange and shall provide in the proposal the Standard Replacement Cost for all parts used in the equipment/system for next five years. Furthermore the saller will also be required to furnish the standard Repair Cost for required replacement parts.

- The seller will guarantee to supply the necessary spares for next at least 10 years from the date of final acceptance of the system, if so required by PN.
- Seller will be required to agree to a provision for going into a 3 years maintenance contract. A suitable clause in this regard should be entered in the contract.

#### 13. ADDITIONAL PURCHASE

Supplier is to agree that in case Purchaser wishes to buy additional quantity/number of stores within next 12 months after the completion date of the contract, the Supplier shall provide the equipment at the cost by calculating inflation rate/appreciation or depreciation rate announced by Government of Supplier's country. The Supplier may however sell stores at a lower cost.

#### 14 DOCUMENTATION

- Operating Manual (in original) a.
- Defect diagnostic & remedial measures (in original) b.
- Maintenance Manual (in original)
- Standard OEM Technical Manual (in original) d.
- Spare parts catalogues (in original). e.
- Current price/catalogue lists (in original).
- OEM Standard Service Manual (in original).
- g. h. Trouble shooting Manual (in original).
  - 01 x Installation guide.

#### 15. LIQUIDATED DAMAGES (LD)

Delay in the supply of stores for first schedule/supply order upto 21 days and for subsequent schedule/supply order upto 15 days will be regarded as grace period available to the supplier and the delivery date will be considered to have been automatically extended upto that limit without issuance of any formal amendment. For delays beyond 21 days and in case of subsequent schedule /supply orders for days beyond 15 days, formal amendment to the DP will be required. For purposes of imposing LD, if and when imposed, grace period will be inclusive i.e LD will be calculated from the original delivery date and not from the expiry of the grace period. LD will be recovered at the rate of upto 2% but not less than 1% of the value of stores supplied late per month or a part of a month for the period exceeding the original DP. The supplier will not be entitled to any reimbursement of any additional taxes, excise duty, sales tax, etc, imposed by the Govt, which becomes effective during the grace period and extensions in DP. LD thus imposed will not exceed 10% of the total value excluding taxes/duties, freight, KPT, insurance charges of the stores delivered late.

#### 16. RISK PURCHASE

In the event of failure on the part of supplier to comply with the contractual obligations, the contract shall be cancelled at the risk and expense of the supplier in accordance with DPP & I-35 (Revised 2023).

#### 17. PRICE VARIATION

Prices in the schedule of stores of this contract are confirm and final. The stores must be of brand new manufacture.

#### 18. DISCREPANCY

The consignee shall render a discrepancy report to DP (N), Supplier, CINS and concerned hospital within 30 days from the date of receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the supplier, without any additional cost.

#### 19. INTEGRITY PACT

This contract is required to be supported by integrity pact as format at Appendix 'I' which is to be signed by Supplier and Purchaser at the time of signing of contract.

#### 20. FORCE MAJEURE

- a. The parties will not be held responsible for any non-fulfillment or delay in carrying out the contractual obligations due to event of Force Majeure such as Acts of God (earthquake, flood, fire, typhoon, hurricane, mass epidemic sabotages), War (military actions, subversive activities or sabotages), Riots, Civil Commotion, Strike, Lockouts, Prohibitive measures of Governments (prohibition of trade relations with certain countries as a result of United Nations sanctions imposition) directly affecting the Parties and any events or circumstances on which the Parties has no control.
- b. In order to be deemed force-majeure, the said events should be of extraordinary, unpredictable and unavoidable nature, and occur after this Contract comes into force and be beyond control of the Parties.
- c. Should the force-majeure circumstances occur, the suffering Party must notify in writing the other Party o such situation within 30 (thirty) days from occurrence thereof. The said notice should contain information about the nature of the circumstances and, if possible, contain an evaluation obligations under the Contract, as well as the time required for such performance.
- d. Upon termination of the above-mentioned circumstances, the suffered Party should promptly give a relevant written notice to the other Party. The said notice should specify the time, within which performance of obligations under the Contract is being suggested.
- e. Within reasonable time, the Party exposed to force-majeure should transfer to the other Party a Certificate issued by the legal Authorities, as an evidence of occurrence of the force-majeure situation.
- f. Should the force-majeure situation occur, the timing of performance by the Parties of their respective obligations under the Contract shall be extended adequately, by adding on the duration f such circumstances and consequences thereof.
- g. Should the force-majeure circumstances continue for more than consecutive 60 (sixty) days, the Parties shall negotiate and coordinate appropriate measures needed to be taken in order to perform their respective obligations under the Contract. If duration of such circumstances exceeds 6 (six) months and the Parties fail to agree on further coordinated measures needed to perform their respective obligations, the Contracting Party (Purchaser) shall have the right to terminate the Contract, whether partially or wholly, free of any subsequent claims, by sending a written termination notice to the other Party (Seller).
- The Purchaser may not claim LD in relation to delays in delivery, provided that such delays have been caused by occurrence of a force-majeure event.



#### 21. ARBITRATION

Parties shall make their attempt to settle all disputes arising under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute at any time, then such party may by written notice to the other party refer the dispute(s) to final and binding arbitration as provided below:

- a. The dispute shall be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Laws.
- b. The venue of arbitration shall be the place from where the contract is issued or such other places as the Purchaser at his discretion may determine.
- The arbitration award shall be firm and final and binding on both the parties to the contract.
- In course of arbitration the contract shall be continuously be executed accept that part which is under arbitration.
- e. All proceedings under this clause shall be conducted in English language and in writing.

#### 22. COURT OF JURISDICTION

All disputes arising in connection with the contract shall be sorted out through mutual discussion. Unsettled issued may however be dealt with under the Laws of Pakistan. The Courts at Islamabad shall be the Courts of Jurisdiction for any dispute relating to contract for adjudication.

#### 23. TERMINATION OF CONTRACT

- a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser shall accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.
- b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:
  - (1) To have any part thereof completed and take the delivery thereof at the contract price or.
  - (2) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.
  - (3) No payment shall however be made for any materials not yet in the actual process of manufacture on the date notice of cancellation is received.
- Should the Supplier fail to deliver goods/services in time as per quality terms of

contract or fall to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier.

#### ACCEPTANCE CRITERIA

Inu:

24.

25.

26.

- a. Successful completion of installation/Test trials of the equipment by OEM/Firm to satisfaction of the end user at purchaser site complying all specification/acceptance criteria and issuance of final acceptance certificate by end user.
- b. The equipment will not be acceptable in case of the following:-
  - Specifications are not as per Annex 'A'
  - (2) Documentation at para 14 of Annex 'B' not provided.
  - (3) Certification requirement as per Annex 'B' (Clause 4 a-d) are not met.
  - Training is not conducted as per training Clause 7 of this Annex.
  - (5) Confirmation of performance and functions is not same as given in the contract and relevant documentations/ manuals.
- c. Acceptance of stores/equipment at PNMSD by the supplier will be after clearance from joint inspection team comprising Senior Classified specialist concerned hospitals, Electro Medical Officer of PNS SHIFA, O I/C PNMSD and rep of CINS.
- Additionally supplier is to provide OEMs certified acceptance criteria for testing of the equipment within 15 working days after signing of the contract.
- e. Entire satisfaction of end user and final acceptance certificate will also be signed by end user.

#### **COMMISSIONING/TRIALS**

- Commissioning and trials of system/equipment is to be arranged within 30 days of supply
  of equipment by the supplier through OEM for their authorized rep(s) at purchaser site without
  extra changes.
- Any deser/damage of the equipment during commission trials to be replaced by the supplier without any additional cost.

#### OTHER REQUIREMENTS

- Name, Address and Telephone/Fax No. of OEM are to be provided with quotations and same also be endorsed in the contract
- b. Supplier should undertake that the accessories/ocmponents are compatible with each other & to the main system. Moreover, the system in all respects is ready for use on "Turn Key Basis".
- Supplier should send latest updates & current information about system after selling of stores/oquipment;
- Any item subsequently found short would be supplied at concerned hospital without any additional cost within 30 days.
- issuance of EIUC (End Item Utilization Certificate) by end user within 01 month after successful completion of test and trials.
- f. The supplier should mention the price of all deliverables i.e Equipments/services, spares, documentation, Test Bench/Tools/Test Equipment, Training, FATs (Factory Acceptance Trials), Installation/Integration, Test/Trials/Commissioning (Harbour.

Acceptance Trials, Sea Acceptance Trials) etc where applicable separately in financial quote. The same are to be subsequently incorporated in the contract document.

Marking of Store in accordance with MS/MISC/002/80.

#### 27. SECRECY

The Supplier(s) shall undertake that any information about the sale/purchase of the stores under this contract shall not be communicated to any person, other than the manufacturer of the stores, or to any press or agency not authorized by the DGDP/ DP(N) to receive it. Any breach on this account shall be punishable under the Official Secret Act-1923 in addition to termination of the contract at the risk of Supplier. In this regard 'Non Disclosure Agreement (NDA) as per format at Appendix'll' is to be signed by the firm at the time of signing of contract.

#### 28. CONTINUOUS LOGISTIC SUPPORT

- a. The Supplier should provide guarantee to supply the necessary spares for next 10 years from the date of signing the contract. A certificate to this effect should be provided by the Supplier prior to acceptance of the system.
- b. In case of discontinuation of production of any component/ part as result of obsolescence or development of upgraded version, the Supplier should immediately inform the buyer. The Supplier shall ensure the provision of such components/ parts as demanded by the buyer prior discontinuation of the production and shall provide alternate for such components/parts in case the original is not available. The Supplier shall ensure the spare supportability during warranty period in terms of DPL-15 and after warranty in terms of clause 12a & b of this Annex. For efficient spare supportability the Supplier shall provide the spares from its stock (preferably held in Pakistan at Karachi or Islamabad).

#### 29. OBTAINING LICENSE

- a. It is responsibility of supplier to obtain license/permits etc (if any) in the supplier's country. Failure to obtain the same shall not constitute grounds for "Force Majeure".
- Firm will also provide authorized System software license required for integration with PNeHS for automated healthcare system if applicable.

#### 30. COMPENSATION ON BREACH OF CONTRACT

If the Supplier fails to supply the contracted stores/equipment or contract is cancelled either on Supplier's Risk & Expense (RE) or without RE or contract becomes ineffective due to default of Supplier or stores/equipment declared defective and causes loss to the Purchaser, Supplier shall be liable to pay to the Purchaser a compensation for loss or inconvenience resulting for his default/defect or from the rescission of this contract. When such default/defect or rescission take place such compensation shall be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money shall be decided by the purchase officer and shall be deposited by Supplier in Government of Pakistan treasury in the currency of contract.

#### 31. INDEMNITY

The Supplier shall at all times indemnify the Purchaser against all claims which may be made in respect of the stores for infringement of any rights protected by Patent Registration of Design or Trade Mark and shall take all risks of accidents or damages which may cause a failure of the supply from whatever cause arising and the entire responsibility for the sufficiency of all the means used by him for the fulfillment of the

Contract provided always that in the event of any claim in respect of alleged breach of Patent, Registered Design or Trade Mark being made against the Purchaser, the Purchaser shall notify the Supplier of the same and the Supplier shall be at liberty to settle any dispute or to conduct any litigation that may arise there from at his own expenses.

#### 32. SUBLETTING

34.

The Supplier shall be entirely responsible for the execution of the contract in all respects according to the terms of the contract. The Supplier shall not subtet, transfer or easign the contract or any part thereof to any other firm/party without prior written permission of the Purchaser.

#### 33. AMENDMENT IN THE CONTRACT

Amendment in the contract, if required, shall be processed in writing by procurement agency upon mutual agreement of both the parties.

#### TER MECHNICAL SCRITTINY REPORT

TSR will be conducted by a Committee nominated by NHQ

Comply not comply

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APPENDIX 'I' TO INDENT NO. 2490290 DATED 30.01.2025

# DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABALE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACT

| Contract No   | DATE   |  |
|---|--|--|
| Contract Value  | (Specify Value in Currency)  |  |
| Contract Title  | for Pakistan Navy  |  |
| auministrative sur  | hereby declares that it has not obtained or industerest, privilege or other obligation or benefit from Goverbdivision or agency thereof or any other entity owned in any corrupt business practice.  | ernment of Pakietan or any   |
| Without lim has fully declared agreed to give and indirectly throu consultant, directo finder's fee or ki obtaining or induce | niting the generality of the foregoing, M/s replied the brokerage, commission, fees etc, paid or payable that shall not give or agree to give the anyone within or out ugh any neutral or juridical person, including its affiliate or, promoter, shareholder, sponsor or subsidiary, any comickback, whether described as consultation fee or othering the procurement of a contract, right, interest, privilever form, from the Govt of Pakistan, except that which he | to anyone and not given or<br>side Pakistan either directly<br>s, agent, associate, broker<br>mission, gratification, bribe<br>serwise, with the object of<br>likes or other obligation of |
| arrangements with   | certifies that it has made and shall make full disclored to the transaction with all persons in respect of or related to the transaction with on or shall not take any action to circumvent the above de   | h Govt of Pakistan and has   |
| declaration, repres   | accepts full responsibility and strict liability for management of the process of taking any action likely to sentation and warranty. It agrees that any contract, right, aft obtained or procured as aforesaid shall, without prejuce to Govt of Pakistan under any law, contract or other instructions.  | o defeat the purpose of this<br>, interest, privilege or other<br>dice to any other rights and   |
| corrupt business p<br>to ten times the s  | nding any rights and remedies exercised by Govt of Pa<br>to indemnify Govt of Pakistan for any loss or damage incu-<br>practices and further pay compensation to Govt of Pakista<br>sum of any commission, gratification, bribe, finder's fee<br>foresaid for the purpose of obtaining or inducing the pro-<br>ilege or other obligation or benefit in whatsoever form, from   | arred by it on account of its<br>an in an amount equivalent<br>or kickback given by M/s  |
| [The Purch  | haser] [The Supplier]  |  |



APPENDIX 'II' TO INDENT NO. 2490290 DATED 30.01.2025

## CONFIDENTIAL

## **UNDERTAKING/NON- DISCLOSURE CERTIFICATE**

|      | (Name & App   | ointment)   |
|------|---|---|
| on b | pehalf of   |   |
|      | (Name of Firm   | n/ Contractor)  |
|      | (With address and To  | elephone number)  |
| add  | ditions hereinafter contained. Breach of thes   | oide by the provision of Official Secrets Act 1923 and<br>se provisions on my part or any employee of the firm, in<br>render immediate ceasing of further interaction and |
| 0    |   |   |
|      |   | Sig_<br>Status/Appointment<br>Place<br>Date   |
| 1.   | Signature of Witness_ Name (in block capital) CNIC No (Please attach photocopy) Address | Seal & Date   |
| 2.   | Signature of Witness  | Seal & Date   |

CONFIDENTIAL

The Purchaser and the Contractor undertake and agree to exercise their best efforts to prevent any unauthorized person(s) from gaining access to drawing offices or workshops or other premises where the supplies are being designed, manufactured, constructed, stored and/or outfitted.

As the Contractor and its Sub-Contractor(s) are the exclusive owners of the intellectual property rights/ copy rights and industrial rights of any and all contractual designs, data, software, TDP, drawings etc., and since they possess all relevant rights therein, the Purchaser and the Contractor undertake and agree to prevent such designs, data, software, drawings, TDP, etc. as well as copies thereof from falling into the hands of representatives of any other foreign power or competitor of the Contractor or its Sub-Contractor(s) and Purchaser or any other unauthorized Party or person.

The above provisions shall, however, not be construed as any restriction whatsoever of the Purchaser's/ Shipyard's application and use of such drawings and TDP for any purpose in accordance with this Contract.

The secrecy obligations above are supplementary to those contained in any agreement between the Pakistan Navy on behalf of the Purchaser, whereby the obligations pursuant to above shall be subject to the Pakistan law regarding the custody and protection of classified matter.

It is the Contractor's responsibility to ensure that all such information is protected in accordance with the protective markings assigned by the Purchaser. If in any case this become essential with regards to this Contract to disclose the information classified as Confidential or above to Sub-Contractors (OEMs), approval must be sought from the Contractor.

The Contractor undertakes to prevent any unauthorized visits to the platform(s) being constructed/ upgraded, and/or systems/equipment being manufactured/ developed for the Purchaser to ensure confidentiality of the information concerning this project. No unauthorized Party or person may be allowed onboard during its construction/ upgrade and qualification tests.

The terms of this Contract are 'CONFIDENTIAL' and each Party agrees not to disclose them to any Third Party except as may be necessary for the performance of this Contract which includes its professional advisors and as else may be required.

The Contractor undertakes that any information about the sale/purchase of the goods/stores under this contract shall not be communicated to any person/organization/agency, other than the manufacturer of the stores/ equipment/material, or to any press or agency not authorized by the Purchaser to receive it. Any breach on this account will be punishable under Official Secrets Act-1923 of Pakistan and may lead to legal action against the Contractor in addition to termination of the contract at the risk and expense of the Contractor.

\*INDIVIDUAL SIGNING TENDER AND/OR OTHER DOCUMENTS CONNECTED WITH A CONTRACT MUST SPECIFY:-

(SIGNATURE OF TENDERER)
(CAPACITY IN WHICH SIGNING)

- (a) WHETHER SIGNING AS "SOLE PROPRIETOR" OF THE FIRM OR HIS ATTORNEY.
- (b) WHETHER SIGNING AS A "REGISTERED ACTIVE PARTNER" OF THE FIRM OR HIS ATTORNEY.
- (c) WHETHER SIGNING FOR THE FIRM "PER PROCURATION".
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-DATE AND UNDER THE PARTNERSHIP ACT 1932, THE CAPACITY IN WHICH SIGNING E.G., THE DIRECTOR, SECRETARY, MANAGER, PARTNER, ETC. OR THEIR ATTORNEY AND PRODUCE COPY OF DOCUMENT EMPOWERING HIM SO TO SIGN, IF CALLED UPON TO DO SO.
- (e) Principal's Proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Challan Form for tender Fees as applicable

# NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON BID SECURITY/EARNEST MONEY

**IMPORTANT** 

Each column must be filled in with BLOCK CAPITAL LETTERS, incompletion shall render disqualification.

| 1.  | Name :  |
|-----|---|
| 2.  | Father's Name :   |
| 3.  | Address (Residential):  |
| 4.  | Designation in Firm:  |
| 5.  | CNIC:(Attach Copy of CNIC)  |
| ß   | (Attach Copy of CNIC)   |
| ٧.  | NTN:(Attach Copy of NTN)  |
| 7.  | Firm's Address:   |
| я   | Date of Establishment of Firm:  |
| 9.  | Firm's Registration Certificate with FBR/Chamber of Commerce/Registrar of Companies.  Itach Copy of relevant CERTIFICATE) |
| 10  | . In case PARTNERSHIP (Attach particulars at serial 1, 2,3,4,5 and 6 of each partner).                                    |
| (Ki | indly fill in the above form and forward it under your own letter head with contact details)                              |